Data

## Consolidated Income Statement and Consolidated Comprehensive Income Statement

	FY2021 Fiscal year ending March 2021 (Million yen)	FY2022 Fiscal year ending March 2022 (Million yen)	FY2022 Fiscal year ending March 2022 (Thousands of U.S. dollars) 1US\$=122.41
Net sales	53,983	70,789	578,294
Cost of sales	31,199	40,479	330,684
Gross income	22,783	30,310	247,610
SG&A expense	18,742	20,638	168,597
Operating income	4,041	9,672	79,013
Non-operating income			
Interest and dividends received	49	38	310
Investment gain under the equity method	109	96	784
Foreign exchange gain	716	722	5,898
Other	139	272	2,222
Total non-operating income	1,015	1,129	9,223
Non-operating expenses			
Interest expense	166	131	1,070
Derivative valuation loss	574	105	858
Other	212	165	1,348
Total non-operating expenses	953	403	3,292
Ordinary income	4,104	10,398	84,944
Extraordinary income			
Gain on sale of fixed assets	7	911	7,442
Gain on sale of investment securities	430	_	_
Gain on reversal of stock acquisition rights	3	22	180
Total extraordinary income	440	933	7,622
Extraordinary losses			
Loss on sale of fixed assets	0	5	41
Loss on disposal of fixed assets	79	56	457
Loss on business liquidation	214	_	_
Total extraordinary losses	293	61	498
Net income before income taxes	4,251	11,270	92,068
Income taxes - current	1,476	3,603	29,434
Income taxes - deferred	(28)	(168)	(1,372)
Total income taxes	1,447	3,435	28,061
Net income	2,803	7,835	64,006
Net loss attributable to non-controlling shareholders	_	(60)	(490)
Net income attributable to owners of parent company	2,803	7,896	64,505

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Net income	2,803	7,835	64,006
Other comprehensive income			
Valuation difference on other securities	(178)	(46)	(376)
Exchange translation adjustment account	1,162	2,200	17,972
Remeasurements of defined benefit plans	6	10	82
Other comprehensive income	990	2,164	17,678
Comprehensive income	3,794	9,999	81,685
(Breakdown)			
Comprehensive income attributable to owners of parent company	3,794	10,060	82,183
Comprehensive income attributable to non-controlling interests	_	(60)	(490)

55

## **Consolidated Balance Sheet**

	FY2021 As of March 31, 2022 (Million yen)	FY2022 As of March 31, 2022 (Million yen)	FY2022 As of March 31, 2022 (Thousands of U.S. dollars 1US\$=122.41	
Assets				
Current assets				
Cash and deposits	16,783	17,896	146,197	
Notes and accounts receivable - trade	9,147	11,402	93,146	
Electronically recorded monetary claim	741	892	7,287	
Merchandise and manufactured goods	6,490	7,767	63,451	
Work in progress	1,356	1,959	16,004	
Raw materials and supplies	4,071	5,845	47,749	
Other	1,273	1,426	11,649	
Allowance for doubtful accounts	(47)	(19)	(155)	
Total current assets	39,815	47,171	385,353	
Fixed assets				
Tangible fixed assets				
Buildings and structures (net amount)	9,005	9,652	78,850	
Machinery, equipment and vehicles (net amount)	3,167	2,875	23,487	
Tools, equipment and supplies (net amount)	1,402	1,609	13,144	
Land	6,267	5,797	47,357	
Lease assets (net amount)	240	211	1,724	
Right-of-use assets (net amount)	878	1,061	8,668	
Construction in progress	1,131	1,018	8,316	
Total tangible fixed assets	22,093	22,227	181,578	
Intangible fixed assets				
Trademark rights	2,474	2,383	19,467	
Customer-related assets	7,909	7,587	61,980	
Software	1,109	1,064	8,692	
Goodwill	12,108	11,593	94,706	
Other	63	62	506	
Total intangible fixed assets	23,665	22,691	185,369	
Investments and other assets				
Investment securities	379	419	3,423	
Long-term loans	154	114	931	
Retirement benefit assets	308	326	2,663	
Deferred tax assets	1,090	1,343	10,971	
Other	781	702	5,735	
Allowance for doubtful accounts	(37)	(36)	(294)	
Total investments and other assets	2,677	2,870	23,446	
Total fixed assets	48,436	47,789	390,401	
Total assets	88.252	94,960	775,754	

Ae	FY2021 s of March 31, 2022 (Million yen)	FY2022 As of March 31, 2022 (Million yen)	FY2022 As of March 31, 2022 (Thousands of U.S. dollars) 1US\$=122.41	
Liabilities				
Current liabilities				
Notes and accounts payable - trade	3,991	5,186	42,366	
Electronically recorded monetary debt	1,360	2,183	17,834	
Short-term borrowing	4,850	3,800	31,043	
Long-term borrowing to be repaid within one year	2,730	2,105	17,196	
Lease obligations	328	360	2,941	
Accounts payable	730	809	6,609	
Accrued expenses	2,612	2,803	22,898	
Income taxes payable	719	2,626	21,452	
Contract liabilities	—	584	4,771	
Advance payment	157	_	_	
Deposit	274	207	1,691	
Product warranty reserve	17	40	327	
Other	1,188	953	7,785	
Total current liabilities	18,959	21,660	176,946	
Fixed liabilities				
Long-term borrowing	20,365	18,260	149,171	
Lease obligations	844	962	7,859	
Deferred tax liabilities	2,667	2,799	22,866	
Reserve for retirement benefits for directors	37	45	368	
Retirement benefit liabilities	1,688	1,577	12,883	
Asset retirement obligations	60	90	735	
Other	517	556	4,542	
Total long-term liabilities	26,180	24,291	198,440	
Total liabilities	45,140	45,951	375,386	
Net assets				
Shareholders' equity				
Common stock	10,056	10,056	82,150	
Capital surplus	9,215	9,231	75,411	
Retained earnings	28,076	34,022	277,935	
Treasury stock	(5,329)	(7,759)	(63,385)	
Total shareholders' equity	42,018	45,551	372,118	
Accumulated other comprehensive income				
Unrealized gains on other marketable securities	88	42	343	
Foreign currency translation adjustments	860	3,061	25,006	
Remeasurements for retirement benefits	(4)	6	49	
Total accumulated other comprehensive income	944	3,109	25,398	
Stock acquisition rights	148	311	2,541	
Non-controlling interests	_	37	302	
Total net assets	43,111	49,008	400,359	
Total liabilities and net assets	88,252	94,960	775,754	

56

## **Consolidated Cash Flow Statement**

	FY2021 Fiscal year ending March 2021 (Million yen)	FY2022 Fiscal year ending March 2022 (Million yen)	FY2022 Fiscal year ending March 2022 (Thousands of U.S. dollars) 1US\$=122.41		FY2021 Fiscal year ending March 2021 (Million yen)	FY2022 Fiscal year ending March 2022 (Million yen)	FY2022 Fiscal year ending March 2022 (Thousands of U.S. dollars) 1US\$=122.41
Cash flows from operating activities				Cash flows from investing activities			
Net income before income taxes	4,251	11,270	92,068	Payments into time deposits	(1,699)	(2,360)	(19,279)
Depreciation	2,981	3,264	26,664	Proceeds from withdrawal of time deposits	—	1,688	13,790
Loss on business liquidation	214	—	-	Payments for acquisition of marketable securities	(426)	_	_
Loss (gain) on sale of investment securities	(430)	—	-	Proceeds from sale of marketable securities	1,699	_	_
Goodwill amortization	789	897	7,328	Payments for acquisition of tangible fixed assets	(3,140)	(1,718)	(14,035)
Increase (decrease) in allowance for doubtful accounts	(6)	(31)	(253)	Proceeds from sale of tangible fixed assets	113	1,656	13,528
Increase or decrease in retirement benefit	1	(77)	(629)	Payments for acquisition of intangible fixed assets	(255)	(287)	(2,345)
assets and liabilities Interest and dividends received	(49)	(38)	(310)	Payments for acquisition of investment securities	(5)	(6)	(49)
Interest and dividends received	(49)	131	1,070	Proceeds from sale of investment securities	485	—	—
Foreign exchange loss (gain)	(541)	(252)	(2,059)	Payments for business acquisition	—	(420)	(3,431)
Investment loss (gain) under the equity method	(109)	(232)	(2,039)	Proceeds from collection of long-term loans	65	64	523
Increase (decrease) in product warranty reserve	( )	(90)	(784)	Other	16	(2)	(16)
Derivative loss (gain)	(1) 574	105	858	Cash flows from investing activities	(3,147)	(1,386)	(11,323)
Loss (gain) on sale of fixed assets	(6)	(906)	(7,401)	Cash flows from financing activities			
Loss on disposal of fixed assets	(0)	(900)	457	Increase in short-term borrowing	25,519	20,650	168,695
Decrease (increase) in sales receivable	79 50	(1,831)	(14,958)	Repayment of short-term borrowing	(27,529)	(21,700)	(177,273)
Decrease (increase) in inventories	522	(3,031)	(24,761)	Increase in long-term borrowing	12,100	—	_
Increase (decrease) in advance payment	9	(157)	(1,283)	Repayment of long-term borrowing	(9,838)	(2,730)	(22,302)
Increase (decrease) in advance payment	9	584	4,771	Payments for acquisition of treasury stock	(2,034)	(2,453)	(20,039)
Decrease (increase) in accounts receivable	86	15	123	Cash dividends paid	(1,529)	(1,948)	(15,914)
Increase (decrease) in race payable	334	1.425	123	Proceeds from non-controlling shareholders	_	98	801
Increase (decrease) in trade payable	(64)	74	605	Repayment of lease obligations	(359)	(514)	(4,199)
Increase (decrease) in accounts payable	(345)	96	784	Other	(1)	20	163
Increase (decrease) in accided expenses	(163)	(211)	(1,724)	Cash flows from financing activities	(3,672)	(8,578)	(70,076)
Increase (decrease) in dispaid consumption tax, etc.	103	(211)	(1,724) (547)	Effect of exchange rate changes on cash	393	507	4,142
Other	538	(26)	(212)	and cash equivalents		007	7,172
Subtotal	8,984	(20)	91,627	Net increase (decrease) in cash and cash equivalents	1,016	194	1,585
Interest and dividend income received	50	63	515	Cash and cash equivalents at beginning of year	13,993	15,009	122,613
Interest and dividend income received	(170)	(132)	(1,078)	Cash and cash equivalents at end of year	15,009	15,203	124,197
Income taxes	(1,420)	(1,495)	(12,213)				
Cash flows from operating activities	7.443	9,652	78,850				

57